



# Bristol Harbour Village Association, Inc.



## Community News

Important information from our BHVA Vice President,  
Jim Bachman

*Dear Residents,*

The following pertains to a propane supply opportunity for the next two seasons. This effort is put forth by two board member volunteers and a resident who is an expert in the field of propane energy. While pleased to support this volunteer effort, the community needs to recognize that your board of directors has no responsibility or obligation to negotiate homeowner utilities.

Based on future propane price weakness, the BHVA Board has encouraged SuperiorPlus (SP) and their subsidiaries (Griffith, Burnwell, etc) to submit their propane fixed price offer (earlier than normal) for either 5/1/19 thru 4/1/20 or 5/1/19 thru 4/1/21 to their BHV propane customers. The attached SP offer is self-explanatory. These SP offers apply to BHV property owners who either 1) own their propane tank or 2) those who have SP supplier tanks. The deadline to sign up directly with SP for the SP 2019-2020 or 2019-2021 is January 11, 2019.

As in the past, SP fixed priced offers have been used by BHV property owners who have other supplier's propane tanks to see if their propane suppliers, i.e., Valley, Phelps SunGas, etc. will match SP's offers. It will be up to each BHV property owner to negotiate with their own propane supplier, but you will have SP's attached written offers to assist you.

Ted Russell has assisted our BHVA Board to encourage SP to submit their 2019-2020 & 2019-2021 fixed price offers now while future propane prices are under pressure. Ted is willing to discuss your particular propane situation with you if you send him an email (TSR124@aol.com) with your question and telephone number.

Best Wishes,

The BHVA Board



To all residents,

The Bristol Harbour Village Association is happy to announce a partnership with Superior Plus Propane to offer you a discounted rate on your home energy needs. If you have an interest in receiving Bristol's discounted rate on propane for your personal residence for the upcoming heating season we have put together the following program:

This offer is only valid until January 11<sup>th</sup>, 2019.

For those BHVA property owners who own their propane tank(s) there will be a \$0.10 per gallon discount off any of the following price options.

***The supplier will be:***

Superior Plus Propane, also known as: Griffith Energy, Burnwell Gas, and Townsend Energy

***The program is as follows:***

- ❖ ***2-year fixed: \$1.599/gal***
  - Fixed price for the program year(s)
  - Unlimited volume for the term of the program year (May 1<sup>st</sup>, 2019- April 30<sup>th</sup> 2021)
  - \$.05 discount per gallon for auto pay
  - Budget plan options available

***The difference in cost of fixed price options is due to an increased risk in buying propane futures today for product that may not be delivered until April 2021.***

- ❖ ***1-year fixed \$1.499/gal***
  - Fixed price for the program year
  - Unlimited volume for the term of the program year (May 1<sup>st</sup>, 2019- April 30<sup>th</sup>, 2020)
  - \$.05 discount per gallon for auto pay
  - Budget plan options available
- ❖ ***Pre Pay: \$1.399/gal***
  - Fixed price for a pre determined set amount of volume
  - **Market price after volume is depleted**
  - Payment for program is up front

***If you are already a Superior Plus customer:***

Call your local office at (585) 335-3188 and tell them you are part of the Bristol Harbour Village and you want to get on the special program. They have a list of all our current residents for verification. They then will either email or mail you a contract to sign and return.

Some current customers of Superior Plus Propane may still have active propane price agreements. If you believe this applies to you, but would like clarification on terms of the agreement, please call the local office (585) 335-3188.

***For new propane customers:*** Superior Plus Propane will change out your current propane provider's tank (s) and perform a safety inspection at no charge. If items are found to not be up to code, we will provide an estimate to correct any issues.

***If you wish to sign up as a new Superior Plus customer:***

Contact Amanda King via email at [AKing@SuperiorPlusenergy.com](mailto:AKing@SuperiorPlusenergy.com) or by phone at (585) 335-3188 and she will help you out. Please keep in mind in order to qualify for these discounted rates, the new account will need to be credit approved, auto delivery and a heating account. You will then need to sign a contract for the pricing agreement.

Thank you,

BHVA Board of Directors

**Stay tune, we will continue to keep you informed every step of the way.  
Thank you as always**

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BHVA Board

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